



COLORADO  
**BIOSCIENCE**  
ASSOCIATION

# Fisher Scientific and Colorado BioScience Association Partnership

## Start Enjoying Exclusive Member Benefits

We are pleased to continue the Fisher Scientific and Colorado BioScience Association (CBSA) partnership. As a result of this partnership, you can take advantage of special State Association Member pricing for laboratory and safety supplies, equipment, chemicals and reagents, and a host of services.

### Membership Benefits

- Aggressive pricing and discount schedules
- \$25,000 credit line availability
- Competitor pricing on catalog items will be beat by at least 1%

### Freight and Transaction Savings

- Standard (non-rush) shipping included on catalog products
- Waived fees for restocking and hazardous material handling
- Next-day delivery for all orders received by 2 p.m.

### Unrivaled Product Offering

- Most comprehensive product and service portfolio in the industry
- Access to over two million SKUs



## Account Management

You will receive maximum support from our sales team through the personalized service of local account representatives. A technical sales representative, safety specialist, and chemical specialist will also be available to provide specialized support and expertise, including:

- Custom business reviews
- Service level and usage reports
- Contract implementation and compliance support
- Process improvement activities

## Continuous Cost Improvement

In an effort to decrease your costs, we consolidate vendors and standardize products to reduce the number of purchase orders and to increase volume discounts.

- Guaranteed line of credit for members who partner with the Fisher Scientific channel and CBSA
- Discounted service and leasing agreements for laboratory equipment and instruments
- Ongoing savings and product conversion programs
- Customized high-volume 'hot list' for each company

## Access to All Features of Our Industry-Leading Website: [fishersci.com](https://fishersci.com)

- Flexible, accurate invoicing options
- Seamless implementation of programs and initiatives
- Real-time product availability and order status

Visit **[cobioscience.com](https://cobioscience.com)** for more information or contact your Fisher Scientific sales representative:

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#### **In the United States**

Order online: [fishersci.com](https://fishersci.com)

Fax an order: 1-800-926-1166

Call customer service: 1-800-766-7000

